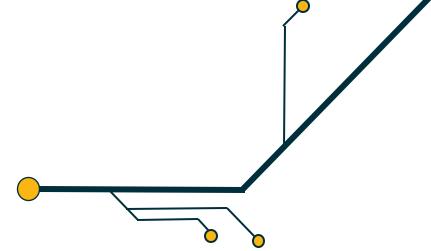
Facilitated Expert Sessions







Agenda

- 1. Welcome and Introductions
- 2. Broadband Program Overview
- 3. Workforce Development Considerations
- 4. Next Steps and Questions



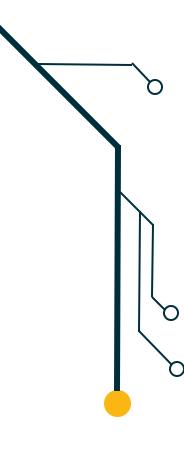
Introductions

- Kelly Schlegel Director of the Office of Broadband Access and Expansion
- Joaquin Alvarado Community Engagement Facilitator



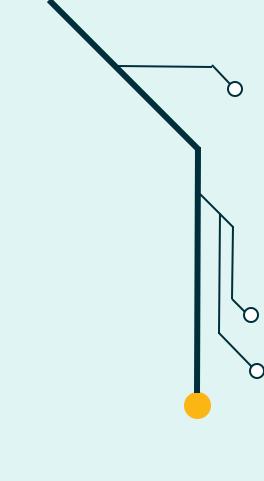
Mission and Vision of Office of Broadband

- Mission: Passionate leadership to drive bold, equitable, and inclusive broadband solutions
- Vision: Achieve bold, affordable broadband solutions for New Mexicans that honor the state's rich heritage and elevate quality of life for all
- **Values**: Seven values defining OBAE's people, processes, planning, and programs: 1) bold; 2) honest; 3) curious; 4) innovative; 5) respectful; 6) collaborative; 7) analytically rigorous
- Four major goals
 - Universal Broadband Availability
 - Broadband Adoption and Meaningful Usage
 - Statewide Next Generation Networks
 - Program Stewardship
- These goals are foundation of the 3-yr Plan submitted Jan 01, 2023 that describe strategic priorities, initiatives and actions to accomplish each goal





Broadband Infrastructure and Digital Connectivity Program Overviews





Federal and State Broadband Thresholds

25/3
Mbps

100/20 Mbps

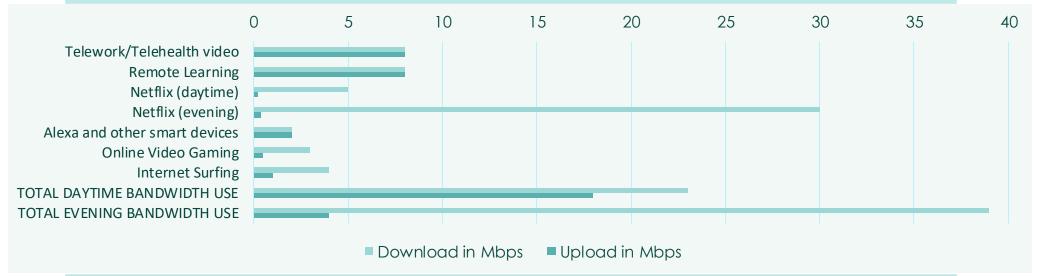
The FCC's definition is 25 megabits per second down and 3 megabits per second up (25/3 Mbps)

Congress set a new 100/20 Mbps standard in the American Rescue Plan Act and Infrastructure Investment & Jobs Act

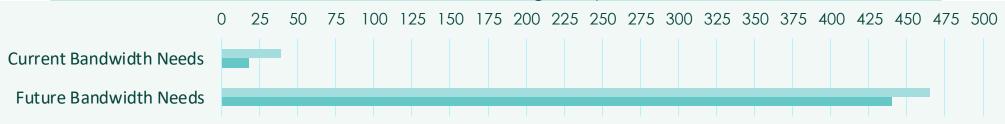


How much bandwidth do we need?

Today we need more bandwidth than minimum 25/3 Mbps broadband speeds defined by the FCC



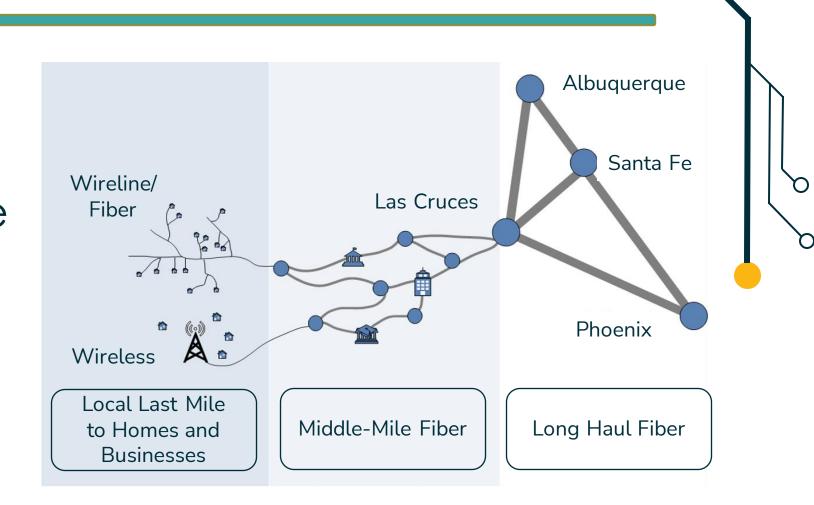
With augmented reality, other anticipated applications, and increased usage, we will soon need much higher speeds





THE ELEMENTS OF A BROADBAND NETWORK

- Long haul fiber
- Middle mile fiber
- Last mile (wireline or wireless)





Broadband Planning Overview

New Mexico will develop a statewide plan for expanding broadband to all in-state addresses

Funds to be expended in order

- 1. Unserved locations: those that cannot get internet service of at least 25/3 Mbps
- 2. Underserved locations: those that can get internet service between 25/3 and 100/20 Mbps only
- 3. Community Anchor Institutions (schools, libraries, hospitals) locations that cannot get 1 Gbps internet
- 4. Low-income and affordable housing

Planning	Provisional grant program	Deployment
2023	2024	2025



Required Planning Will Result in Release of Funds

State's framework and plan for extending broadband to all locations. The plan will seek extensive input from state and local stakeholders

5-Year Action Plan

Initial Proposal

Grant program design and rules and seek public feedback. Once accepted by NTIA, will release at least 20% of allocated funds After final awards are submitted to NTIA and approved, will release remaining funds

Final Proposal



Massive Construction Could Entail Bottlenecks

Physical Assets

Fiber optic cable, Splitters, Cabinets, Handholes, Conduits, Multiport terminals, Network Equipment

Distribution and Logistics

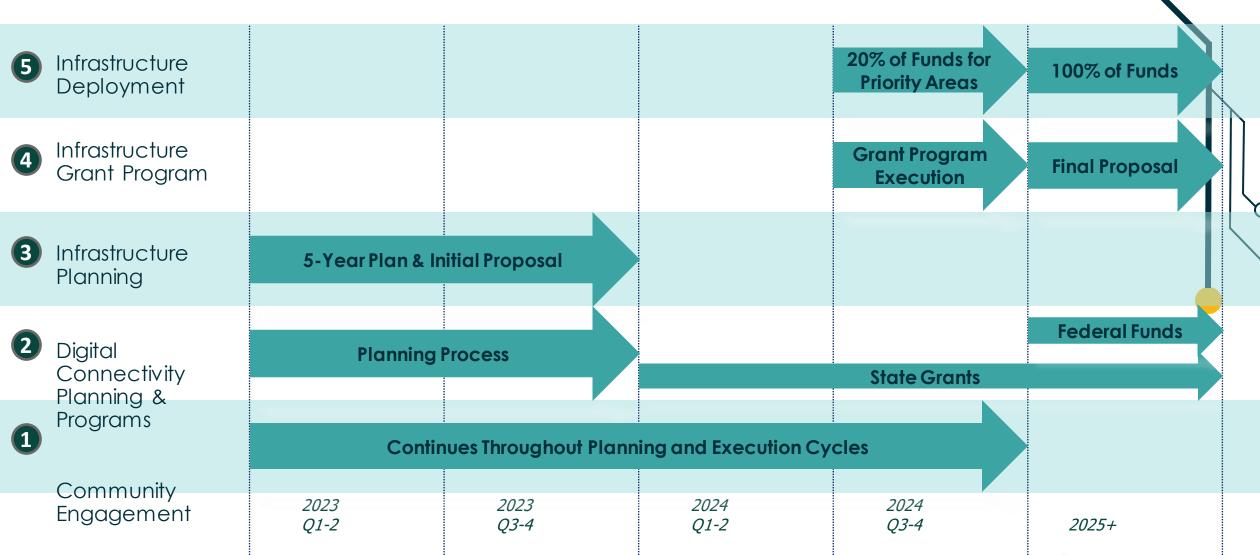
Supplier stocks, warehousing and storage

Workforce

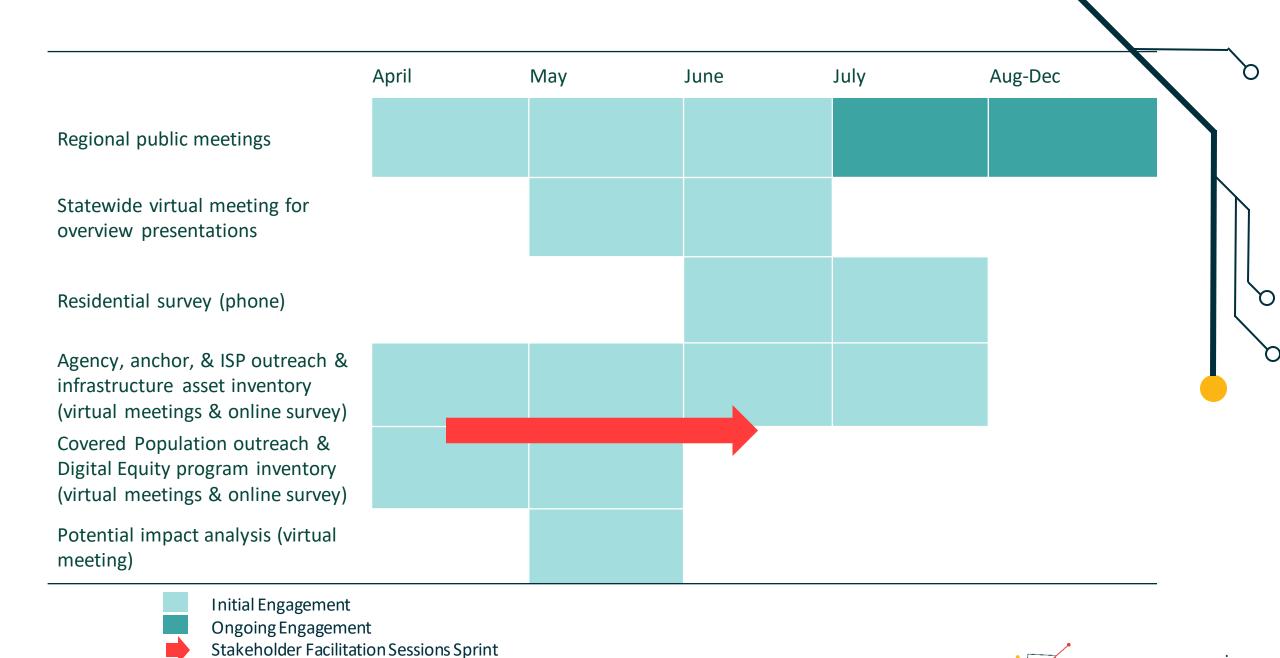
Design, Field, Construction, Project Management, Quality Assurance



Program Timelines







 $Completing \, the \, New \, Mexico \, Broadband \, Highway$

Opportunities to Provide Input



The state is conducting a series of virtual facilitated sessions with stakeholders including:

- county and local government
- community anchor institutions
- · workforce development
- covered populations
- internet service providers.

Please plan to join one or more facilitated sessions and complete a short follow-up survey.



The state is conducting inventories of broadband infrastructure assets and digital connectivity programs. Please fill out the questionnaires and help us by sending them to additional people and organizations that you know have relevant information.



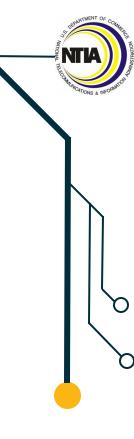


Question:

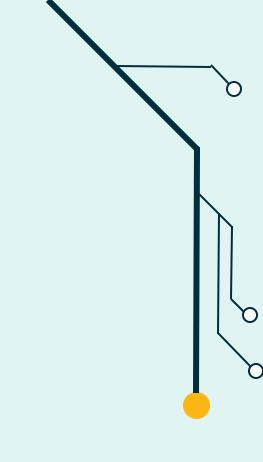
What are the most realistic and sustainable career paths for fiber optic technicians?

- Electrical Line Work
- Smart grid technology
- Information technology
- Cyber-Security
- Fiber network design
- Supervisory and Management
- Customer support
- GIS services
- Project Management
- Electrical engineering.





Workforce Development Considerations





Broadband Service Deployment Under BEAD

State issues subgrants to deploy broadband infrastructure and deliver service

Projects comply with fair labor standards

State workforce development plan ensures readiness and new jobs to underrepresented groups

Low-cost service options available to eligible subscribers – any household qualifying for the Affordable Connectivity Program (ACP)

Low-cost service parameters based on provider participation in ACP or other subsidies, cost to subscribers after subsidies, and plan speed





Workforce Development Stakeholders

Telecommunication Providers

Construction Companies

Industry Associations

Trade Groups

Rural Cooperatives

Municipal Associations

Vocational Nonprofits Communications/
Electric Trade Unions

Community Colleges with Technical Programs

Prison System



State Workforce Plan

Plan to achieve a diverse, skilled, and sufficient workforce for building and maintaining highspeed Internet infrastructure, including specialized telecommunications and construction jobs

Must address:

- Compliance with federal labor and employment laws i.e., fair labor practices, civil rights and nondiscrimination
- Skilled workforce activities developing a highly skilled workforce and ensuring state subgrantees do the same
- Equitable training and workforce development activities ensuring fairness and diversity
- Contracting requirements







Incorporation of the Plan

Workforce Development Mitigation can be incorporated into the state plan in multiple ways

Strategies for Intervention

Requirements for workforce labor standards and activities in grant eligibility

Additional points in grant proposal scoring for compliance with pay and labor standards, apprenticeship programs and other workforce development priorities

State, industry,
education, non-profit
and other develop,
engage in, and promote
activities to mitigate
bottlenecks



Workforce Development Survey

- Profile of workforce development programs your organization provides or uses, including:
 - o Programs for job placement in the communications industry or transferable skill sets
 - o Programs addressing any specific populations or communities (such as rural)
 - Current capacity for developing and offering trainings to meet workforce demands in the communications industry
 - o Plans for developing and offering additional programs to meet future demands
 - Funding sources for training programs
- Barriers and obstacles to developing a diverse, skilled workforce and how these can be mitigated
- ISP workforce related questions









Potential Initiatives





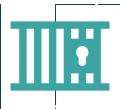
Define and adopt unified fiber optic technician certification



Develop incentives for trainthe-trainer opportunities



Develop career path partnerships and apprenticeship best practices with industry partners



Develop prison technical program



Publicize training opportunities to diverse populations and connect them to apprenticeship programs



Establish career technical education programs

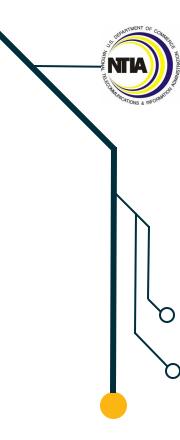


Questions:

What programs are currently underway to increase Telecom training?

Are there any plans for additional training programs?

Has there been any plans to collaborate with local community colleges to create training and degree curriculum?





Questions?

